



BruscoDesign.com

quality, integrity & an excellent experience

Rhode Island Residential Contractor Registration #26655
Rhode Island Lead-Safe Remodeler/Renovator #LHS-0955
Massachusetts General Contractor License #87472
Certified Graduate Remodeler, Certified Aging in Place Specialist
NAHB Certified Active Adult Housing Specialist (for 55+)
National Association of Home Builders Certified Green Professional
chairman, RI Builders Association's Remodelers Committee
columnist for *Rhode Island Home & Design Magazine*

11 Alhambra Circle, Cranston, RI 02905

401-632-0765

Sam Brusco's Creed

(how Brusco Design & Renovation is different from other contractors)

I provide you with excellent results that exceed industry standards

- by putting my clients' interests before my own; I have a fiduciary responsibility to *you*
- **by giving you a 3-year warranty** (3x what is provided by most ethical remodelers)
 - by creating well-designed, well-built rooms with a craftsman's pride that are beautiful for many years, thus giving you better *value*
- by incorporating your home's existing architecture into the remodel or addition
- by dedicating myself to continuing education in the construction industry
 - by keeping up to date on the latest techniques and building code changes
 - by learning the latest building science from expert instructors, not from *Hearsay*
 - by not using *Trial* and *Error* as my teachers
- earned my license first in Massachusetts where 3 years experience and a written exam are required – there are no such requirements in Rhode Island

want you to have a smooth and pleasant renovation experience

- by realizing this is a major investment & unfamiliar territory for you; I will be your guide
- by listening more than others do and asking questions to understand your needs better
- by being honest rather than just telling you what you want to hear
- by planning your project in 3D on the computer before the first hammer is swung, which also reduces time in construction and the overall timeline
- by personally walking you through the process before the project begins
- by having pre-planned weekly on-site meetings, so you understand what happened last week, what's happening this week, and what will happen next week
- by not taking on several projects at once, as many general contractors do
- by teaching seminars for homeowners, including *How to Avoid a Renovation Horror*

dedicate myself first and foremost to the health and safety of you and anyone who enters your home, now and in the future

- reduce *your* risk by having all the proper insurances – liability, workers' comp, etc.
- a Lead Safe Renovator/Remodeler, licensed by the Rhode Island Dept of Health
 - we keep harmful dust contained within the work area
 - as of March 2011, there were fewer than 2000 licensees, even though it was required of tens of thousands of tradespersons and contractors in the state
- a Certified Aging-in-Place Specialist (creating safe homes for all ages)
 - a certification developed by the National Association of Home Builders (NAHB) with the American Association of Retired Persons (AARP)
- a Certified Active Adult Housing Specialist (for the lifestyles of those over 50)

Sam Brusco's Creed

(how Brusco Design & Renovation is different from other contractors)

(continued)

I treat your house as *your* home, not *my* work site

- by keeping the work area clean and organized
- by treating your family members with respect and your pets with loving care

will impress you (and your neighbors) with our courteousness

- by answering my phone (or returning your call, usually within 30 minutes)
- by showing up at an appointed time (or call if I am going to be late)
- by keeping your yard clean, free of cigarette butts and trash
- by virtue of my college education and 15 years in the software consulting profession

devise *creative* solutions *with you* to meet your criteria to solve *your* situation

- I believe that, with a little imagination, everyone can get results they are happy with
- oftentimes, subsequent ideas are better than the first idea

work with the same tradespersons on a regular basis

- I can trust them to do the right thing every time
- some have become personal friends; they will do things for me that they will not do for other general contractors because of our relationship

communicate with you by email, phone or print (your choice)

- by speaking to you in an intelligent manner using non-technical terms
- by using my BlackBerry smart phone to send you photos when your input is needed immediately to keep things moving

provide clear proposals and billing

- with a *detailed* fixed price contract with options and allowances that give you the power to control costs *before* we begin the project
- by providing you with written change orders with a fixed price *before* any additional work is done

reduce my impact and your home's effect on the environment wherever practicable

- I am an NAHB Certified Green Professional and member of RI Green Building Council
- I teach a seminar for homeowners called *Greening Your Home*
- our LEED-certified dumpster company recycles 90% of what goes in the bin
 - we recycle glass separately

create something functional and beautiful that makes your life better

I demand the same of my trade professionals and employees.